



# MASTER OF PROJECT MANAGEMENT

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## PROGRAMME OBJECTIVE AND STRUCTURE

### Structure

The evening Master of Project Management (MPM) is specifically designed for managers and executives who potentially will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. This course aims to meet the growing needs of African public and private sector enterprises in the area of project management. Investors and managers are becoming more concerned with the use of scarce and often difficult to mobilise financial resources. Meanwhile, there has been an increase in the demand for and management of quality public and private sector investments. This course will develop an in-depth understanding of different approaches to development planning and economic policy issues, with a thorough training in techniques for the planning, design and economic analysis of African development projects and programmes. There is a strong emphasis on issues and analytical techniques relating to choices in project design, and cost-benefit analysis. Environmental analysis will be covered in detail to reflect the need for the better management of natural resources.

### Mode of Study

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### Fee Structure

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
PMG 09101	Project Cycle Management
PMG 09102	Managing Financial Resources
PMG 09103	Project Scheduling and Resources Management
PMG 09104	Strategic Procurement
PMG 09105	Project Feasibility Studies
PMG 09106	Strategic Human Resource Management
PMG 09107	Project Risk Management
PMG 09208	Environmental Management for Sustainable Business
PMG 09209	Research Methods
PMG 09210	Managing Quality in Projects
PMG 09211	Project Monitoring & Evaluation
PMG 09212	Leadership, Negotiation & Conflict Management
PMG 09213	ICT for Strategic Decision Making
PMG 09214	Managing Project Closeout and Sustainability
PMG 09315	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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# MASTER OF PUBLIC ADMINISTRATION

ADVANCE YOUR CAREER WITH ESAMI | [www.esami-africa.org](http://www.esami-africa.org)

## PROGRAMME OBJECTIVE AND STRUCTURE

### Structure

The evening class Master of Public Administration (MPA) programme is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. The programme is indented is intended to develop and build capacity in leadership and management required to address the growing challenges in the management of the public sector. This programme is geared towards the improvement of public service delivery. In an effort to address the challenges of globalization, the programme has been designed to support the competitiveness of our countries by helping them to benchmark globally. The programme is based on the understanding that managers in the public service need to be exposed to global management best practices in order to build and develop competence to apply knowledge, skills and the right attitude in the management of the public sector resources for service delivery.

### Mode of Study

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### Fee Structure

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
PAG 09101	Public Policy Analysis and Management
PAG 09102	Programme and Project Management
PAG 09103	Macro-Economic Policies and Development Issues
PAG 09104	International Relations, Diplomacy and Negotiations
PAG 09105	Administrative Law
PAG 09106	Public Financial Management
PAG 09107	Research Methods
PAG 09208	Strategic Human Resource Management
PAG 09209	Public Procurement and Asset Management
PAG 09210	Local Governance
PAG 09211	Business Ethics and Leadership
PAG 09212	E-Governance Management
PAG 09213	Public Sector Innovations and Performance Management
PAG 09214	Applied Quantitative Methods
PAG 09315	Master's Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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# MASTER OF PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

ADVANCE YOUR CAREER WITH ESAMI | [www.esami-africa.org](http://www.esami-africa.org)

## PROGRAMME OBJECTIVE AND STRUCTURE

### **Structure**

The evening Master of Procurement and Supply Chain Management is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. ESAMI recognises that Managers of businesses and other institutions are faced with many complex situations in which they must make policy and strategic decisions. These decisions require a comprehensive and well researched set of information. In turn, such information must be generated by academic and professional experts who are keen to contribute their understanding to existing stock of knowledge. As countries engage in national, regional and international businesses, the countries require higher level managers with requisite capacity to negotiate better agreements and effectively implement signed agreements.

### **Mode of Study**

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### **Fee Structure**

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
PLG 09101	Corporate Management
PLG 09102	Supply Chain Strategy and Sustainability
PLG 09103	Strategic Procurement
PLG 09104	Inventory and Operations Management
PLG 09105	Supplier Selection and Evaluation
PLG 09106	Financial Management
PLG 09107	E-procurement and Data Analytics
PLG 09108	Research Methods
PLG 09209	Introduction to Logistics and Supply Chain Management
PLG 09210	Performance Management in the Supply Chain
PLG 09211	Introduction to Retail Logistics
PLG 09212	Business Process Outsourcing
PLG 09213	Lean Management and Quality Control
PLG 09214	Supply Chain Logistics Management
PLG 09315	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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# MASTER OF BUSINESS ADMINISTRATION

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## PROGRAMME OBJECTIVE AND STRUCTURE

### **Objective**

The evening class MBA programme is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. The MBA programme is designed to accommodate a mix of professionals with various backgrounds, who manage business entities like various companies, factories and hospitals just to mention a few; as well as public servants, armed forces, members of parliament, government ministers and entrepreneurs etc.

### **Mode of Study**

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### **Fee Structure**

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
BAG 09101	Corporate Management
BAG 09102	Strategic Human Resource Management
BAG 09103	Managing Financial Resources
BAG 09104	Innovation and New Business Ventures
BAG 09105	Corporate Governance
BAG 09106	Environment Management for Sustainable Business
BAG 09107	Global Corporate Strategy
BAG 09208	Global Supply Chain Management
BAG 09209	Research Methods
BAG 09210	Leading Change and Restructuring
BAG 09211	Managerial Economics
BAG 09212	Marketing Management
BAG 09213	Business and Company Law
BAG 09214	ICT for Strategic Decision Making
BAG 09314	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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# MBA IN CUSTOMS MANAGEMENT

ADVANCE YOUR CAREER WITH ESAMI | [www.esami-africa.org](http://www.esami-africa.org)

## PROGRAMME OBJECTIVE AND STRUCTURE

### Structure

The evening class MBA in Customs Management is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. The programme is designed to progressively lead the students through a comprehensive course of study with specialization in customs management. This is achieved by way of a detailed analysis of the underlying principles and practices of customs management within the broader context of public sector management. The program is designed develop the knowledge of those undertaking the programme and to ensure that there is an appropriate level of skills transfer. ESAMI recognizes that without a critical mass of trained staff in customs management, Africa's customs performance will remain poor and vulnerable in spite of the comprehensive reform programs that have taken place.

ESAMI's MBA in Customs Management programme is certified by the World Customs Organization (WCO).

### Mode of Study

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### Fee Structure

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
CMG 09101	Corporate Governance
CMG 09202	Leading Change and Restructuring
CMG 09103	International Tax Law and Border Taxation
CMG 09104	Customs Management Theory and Practice
CMG 09105	International Customs Law and Regulation
CMG 09106	Managing Financial Resources
CMG 09107	Research Methods
CMG 09208	Customs Reforms and Modernisation
CMG 09209	Strategic Human Resource Management
CMG 09210	Digital Trade and Customs Management
CMG 09211	International Trade Policy and Practice
CMG 09212	Environment Management for Sustainable Business
CMG 09213	ICT for Strategic Decision Making
CMG 09214	Taxation and Income Tax
CMG 09315	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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# MBA IN HUMAN RESOURCE MANAGEMENT

ADVANCE YOUR CAREER WITH ESAMI | [www.esami-africa.org](http://www.esami-africa.org)

## PROGRAMME OBJECTIVE AND STRUCTURE

### Structure

The evening MBA-HRM programme is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. Human Resource Management is an important activity for the present and future competitiveness of organizations. The link between human resources and performance/productivity of organizations cannot be over emphasised. MBA in human resource management is an appropriate training program that will ensure that human resources practices within organizations are moving with the current approaches of positioning organizations well ahead of competitors.

### Mode of Study

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### Fee Structure

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
HRG09101	Corporate Management
HRG 09102	Leading Change and Restructuring
HRG 09103	Human Resource Development
HRG 09104	Reward Management
HRG 09105	Strategic Human Resource Management
HRG 09106	Environment Management for Sustainable Business
HRG 09107	Managing Talent and Intellectual Capital
HRG 09208	ICT for Strategic Decision Making
HRG 09209	Management of Labor Relations
HRG 09210	Performance Management
HRG 09211	Labour and Employment Law
HRG 09212	Human Resource Planning, Recruitment & Selection
HRG 09213	Managing Financial Resources
HRG 09214	Research Methods
HRG 09315	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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# MBA IN TRANSPORT ECONOMICS AND LOGISTICS MANAGEMENT

ADVANCE YOUR CAREER WITH ESAMI | [www.esami-africa.org](http://www.esami-africa.org)

## PROGRAMME OBJECTIVE AND STRUCTURE

### **Structure**

The MBA-TELM Programme is conducted in the evenings and is specifically designed for managers and executives who potentially will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. Transport and Infrastructure have been identified as important prerequisites to enhancing social and economic development. ESAMI is aware that without a critical mass of trained staff in the transport sector, its operational performance will remain poor, hence the introduction of MBA-TELM.

In addition to classroom sessions, the students will undertake a one to two weeks' overseas tour as part of the programme, visit a number of transport and logistics enterprises and have the benefit of exchanging experiences with their counterparts.

### **Mode of Study**

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### **Fee Structure**

Total fee for the 2-years' degree programme is US\$9,500. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.

## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
MTG 09101	Corporate Management
MTG 09102	Leading Change and Restructuring
MTG 09203	Strategic Human Resource Management
MTG 09104	Research Methods
MTG 09205	Environment Management for Sustainable Business
MTG 09106	Managing Financial Resources
MTG 09107	Global Corporate Strategy
MTG 09108	Managerial Economics
MTG 09209	ICT for Strategic Decision Making
MTG 09110	Transport Policy & Planning
MTG 09214	International Transportation Law
MTG 09212	Transport Safety Planning & Management
MTG 09213	Global Supply Chain Management
MTG 09215	Study Visit
MTG 09316	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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POST GRADUATE APPLICATION FORM

- Programme Applied for
- i) MBA ( )
  - ii) MBA( TELM) ( )
  - iii) MBA( HRM) ( )
  - iv) MBA (CUSTOMS) ( )
  - v) MPA ( )
  - vi) Msc. Project Management ( )

Preferred Venue of study .....

**1. PERSONAL DATA**

Surname..... Fore Names.....  
 Date of Birth ..... Sex .....  
 Contact Address .....  
 Town ..... Country .....  
 Telephone ..... Fax .....  
 Mobile .....E- mail .....  
 Nationality/ Citizenship .....

**2. EDUCATION /ACADEMIC QUALIFICATIONS**

(Start with the highest qualification)

SCHOOL/ INSTITUTION	EDUCATION/PROFESSIONAL QUALIFICATIONS OBTAINED	YEAR		FIELD OF STUDY
		FROM	TO	

**3. WORK EXPERIENCE**

Present Occupation

- a) Job title .....
- b) Name of Organization/Company/Government Ministry.....
- c) Organization postal Address.....
- d)Organization postal Address.....



e) Organization Telephone No .....f) Fax No .....  
 g) Email .....  
 h) Summary of Responsibilities .....  
 .....  
 .....

**4. PREVIOUS WORK EXPERIENCE**

JOB TITLE	NAME OF EMPLOYER	YEAR	
		FROM	TO

**5. DECLARATION**

I certify that the information I presented above is correct to best of my knowledge and belief. If selected, I undertake to abide by rules and regulations of the BBA programme and the fees thereof.

.....  
 Signature

.....  
 Date

**6. ENDORSEMENT BY SPONSOR**

This organization/Institution will meet the nominee’s tuition and other fees required for the Masters programme. Tuition fees for the two years’ study is ..... (this excludes books, travel, accommodation and field research work. The costs of these additional costs vary from center to center and will be provided to the sponsor on request)

Name of sponsoring Organization: .....  
 Contact person; Name: .....  
 Position: .....  
 Full Address: .....  
 .....  
 Telephone: .....  
 Fax: .....  
 E-mail: .....

.....  
 Signature and official stamp

.....  
 Date





# MASTER OF ENTREPRENEURSHIP

ADVANCE YOUR CAREER WITH ESAMI | [www.esami-africa.org](http://www.esami-africa.org)

## PROGRAMME OBJECTIVE AND STRUCTURE

### **Structure**

The evening Masters in Entrepreneurship programme is specifically designed for managers from public, private sectors, NGO's and civil society. Such executives will have full time job responsibilities and cannot afford to attend an advanced management education on full time basis. The Master Degree in Entrepreneurship (ME) is distinctively designed to stimulate the development of an entrepreneurial mind-set and aims at providing students with tools necessary to start new independent businesses in addition to providing advisory services to new venture start-ups. It will also give real life learning experience in research, venture creation, commercialization as well as tools to proactively work in new as well as already established business.

### **Mode of Study**

Classes run in the evenings from 5.00pm to 10.00pm for two-three weeks in every two to two and a half months, for a period of 2 years. The Business School also conducts Global classes that attract students from across Africa and are delivered virtually.

The evening class MBA Programme is offered in various countries. These venues are Arusha, Dar es Salaam and Dodoma, Tanzania; Nairobi, Kenya; Kampala, Uganda; Lusaka, Zambia; Lilongwe and Blantyre, Malawi; Harare, Zimbabwe; Windhoek in Namibia; Mbabane, Eswatini; Maputo, Mozambique and Mahe, Seychelles.

### **Fee Structure**

Total fee for the 2-years' degree programme is US\$7,000. Advance payments are made annually or per semester by arrangement. The fee covers tuition and limited materials. It does not include textbooks among other exclusions.



## APPLICATION PROCEDURE

The Candidate must submit a completed application form together with the following:

- Current curriculum Vitae
- Certified copy of official academic documents including official academic transcript, degree certificate and other key relevant documentation
- Copies of O' and A' level certificates
- At least one letter of recommendation from a person who is in a position to judge the candidate's ability
- Passport size photo
- A non-refundable processing fee of US \$ 30

All documents accompanying the application must be in English

## ADMISSION CRITERIA

Candidates eligible for Masters programmes must possess the following qualifications:

- Bachelors degree from a recognized university or equivalent qualification.
- International recognized full professional qualification. Candidates must have passed ALL qualifying examinations
- Proficiency in both spoken and written English
- At least two years of work experience

## COURSES LIST

Code	Module Name
ENG 09101	Entrepreneurial Process and Opportunity Recognition
ENG 09102	Marketing Management
ENG 09103	Business Feasibility Analysis
ENG 09104	Managing New Venture Growth
ENG 09105	Managerial Economics
ENG 09106	Research Methods
ENG 09107	Statistical Analyses
ENG 09208	Entrepreneurial Finance and Resource acquisition
ENG 09209	Management and Organisational Change
ENG 09210	Entrepreneurial Project
ENG 09211	Commercial and Intellectual Property Law
ENG 09212	Strategic Human Resource Development
ENG 09213	Corporate Management
ENG 09214	Environmental Management for Sustainable Business
ENG 09315	Master Dissertation

ESAMI's regional and global accreditation/ recognition and partnerships



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